

# Stretch Targets Quarterly Report

2006/07 Quarter One

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POLICY & REGENERATION UNIT  
LONDON BOROUGH OF BRENT

Tel: (020) 8937 1030 Fax: (020) 8937 1050

## Foreword

The Stretch Targets report highlights the performance of the stretch targets in the LAA. They are singled out in their own report because they have a financial reward attached to them.

This report will be produced quarterly in order to highlight the progress of the stretch target, and to act as an early warning system if necessary.




Stretch targets are an integral part of the LAA. They are specially negotiated targets, whereby we aim to perform above our expected performance in return for a Performance Reward Grant at the end of the LAA period of three years.

## The Report

The table shows the following for each indicator:

1. Current quarter performance
2. Year-to-date performance against year-to-date target
3. Annual target

The table also shows an alert to highlight whether or not performance is reaching target. The following explains what each alert means:

-  Performance is on or above target
-  Performance is within 10% of reaching the target
-  Performance is not reaching the target

The performance alert refers to year-to-date performance and target